

24 April 2013

Mr. Arthur J. Riddle
RIDDLE REALTY
810 Emerald Street, Suite 109
San Diego, California 92109

Letter of Endorsement

Dear Arthur:

We no longer reside in California and were in need of a realtor to sell our Pacific Beach condominium. Our nephew, an attorney and real estate broker in Northern California, highly recommended you based on your professional relationship.

We anticipated the rental unit would need a substantial upgrade to be competitive with the market. We were relieved when you recommended not upgrading but simply to clean, paint and re-carpet. Your suggestion not only saved us time and money, but with the added convenience of your referrals to a qualified team of professionals who repaired, cleaned, painted and re-carpeted, our condo was ready and listed within a week.

We were relieved to return home to Colorado much earlier than expected and quite appreciative of your weekly updates as to the interest in the property. We followed your professional advice and were pleased to receive multiple offers within weeks. One such offer resulted in a successful 21-day escrow, all-cash-offer within our desired "sell range" in less than a month. Sold!

Your honesty and integrity in advising us towards a simple, inexpensive and effective way to ready our property for sale was a godsend. Your effectiveness in pricing, negotiating, and selling the place was "right on".

What we truly wish to say is "thank you" for your patience, prudence, and professionalism. Please accept our best wishes for your continued success.

Sincerely,

A handwritten signature in cursive script that reads "Patricia Wright". To the left of the name is a stylized, overlapping signature that appears to be "Rod".

Rod and Patricia Wright
Fort Collins, Colorado